

FOR IMMEDIATE RELEASE
December 1, 2004

Contact: **Trevor Jones**
Pine Tree Networks
207-688-8201
Trevor.Jones@pinetreenetworks.com

Pine Tree Networks Move to Pineland Farms Benefits Tenants and Future Growth

New Gloucester, Maine - Pine Tree Networks announced today that their corporate relocation last month to the Pineland Farms office campus in this rural community will help support future development and ongoing resource needs for the unique business community, administered through The Libra Foundation, a nonprofit legacy of Maine philanthropist Elizabeth Noyes.

From their new state-of-the-art, 10,000 square foot facility at Poland Hall, Pine Tree Networks has completed a robust FTTP (fiber to the premises) connectivity project. **This is the first ever telecommunications infrastructure deployment of its kind in the state of Maine.** It will allow a range of service enhancements for all of Pine Tree Networks customers as well as provide advantageous service options and cost efficiencies for any Pineland tenant. The Pineland office campus currently houses 28 businesses and organizations, and is operating at 65% occupancy.

“Pine Tree Networks arrival and recent fiber project commitment means more options, increased resource amenities, better infrastructure, and frankly an even stronger sales pitch for others to join the Pineland experience,” says Drew Sigfridson, Pineland commercial leasing representative of CB Richard Ellis, The Boulos Company. “Especially for larger potential tenants with a heightened need for more lines, greater bandwidth, and advanced networking capabilities, this devoted fiber build-out can only be a positive. In some situations, we have even invited Pine Tree Networks officials into lease meetings to provide more technical background and answer a possible tenant’s more detailed operational questions,” adds Sigfridson.

Dedicated to providing business and residential customers with advanced telecommunications products and services that formerly associated only with more urban areas, Pine Tree Networks sees the move as a perfect fit to their corporate vision. “Pine Tree Networks is committed to providing reliable and affordable telephone, Internet and data services to our business and residential customers throughout southern and central Maine. Our new presence at Pineland, coupled with our fiber networking project here, not only supports that mission, but importantly also helps fuel the advancement of this vibrant economic engine for Maine, just 30 minutes north of Portland.” says Rob Souza, President, Pine Tree Networks.

The relocation involved 67 Pine Tree Networks employees and took place over a four day period in mid-November. “Let’s face it, moving is not all that fun, but we were amazed at how quickly we were able to get operational, especially in light of all the added equipment and networking hurdles we had. The devotion and hard work of our employees and support contractors were truly inspirational. The complete facility here at Pineland, including the

remarkable view, is just outstanding. We're happy to be a part of it and contribute to the community here wherever possible, wherever needed. I would strongly recommend a tour or visit for anyone who would like to see Maine, professionally and personally, at its very best," adds Souza.

More information about Pineland Farms can be found on the web at www.pinelandfarms.org or by calling Pineland Farms administrative office at 207-688-4800. Business lease information is available by contacting Drew Sigfridson at CB Richard Ellis, The Boulos Company at 207-772-1333.

Pine Tree Networks serves residential and business customers in New Gloucester, Gray, Buxton, Hollis, Bar Mills, and Waterboro, as well as business customers throughout Greater Portland and Lewiston/Auburn with a full range of telecommunications services including local dial, long distance, Internet, and data. Customer questions and comments are welcome during business hours toll free at 866-900-7463, or by email at info@pinetreenetworks.com. For more information on clear choices in communications, visit www.pinetreenetworks.com.

###